



Hello

Info@amarieevents.us
321-205-8326
www.amarieevents.us

Thanks for taking a look at what
A. Marie Events & Design has to offer.



All-Inclusive Quinceanera

Prep Time	Financial Commitment	6 In Person	Hours
9-12 month +	Starting at \$6500.00 +	Consultations	Unlimited

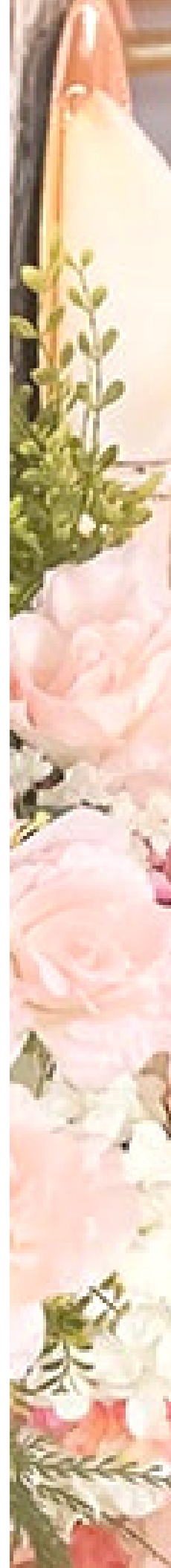
This is for the family who wants help with the whole shebang, from start to finish. Full-service Quinceanera Management are all-inclusive – they capture all the services we offer, planning and design for the entire event as well as the Mass. This package is one in which we will be involved every step of the way, including helping coordinate the religious and cultural aspects of the event. We also attend most or all of the initial site visits and vendor meeting to make sure that every single detail is being executed including the food. This service includes Day -Of Coordination. For an all-inclusive design, planning, and coordination experience.

This option is more appropriate for larger-scale, more elaborate Quinceaneras, requiring an extensive amount of planning time and/or a celebration with a size-able amount of invited guests. Typically, A. Marie Events & Design will spend on average 50 + hours planning a Quince for a family who chooses this package, as we are also involved in the coordination of the religious aspects of the event. No matter which package you choose, we will determine your financial plan in our first meeting and commit to helping you secure the perfect vendors within your overall budget. (Please note that the quoted price is for A. Marie Events & Design Services only; it does not reflect the cost of services from other vendors you choose (e.g., venue, decor, catering, music, etc.).

Any of our packages can also be adjusted and customized to meet your needs – just ask and we will put something together that works just for you. For an all-inclusive Quince Anos Management, we help you with any or all the following: Coordinating with the Quinceanera, her family, Padrinos, chosen Court of Honor and other contacts on all religious rites of passage and traditions Choosing Quinceanera specific items (e.g., tiara, Rosary, Cross, Bible, bouquet of flowers for the Virgin Mary, candles for a candle lighting, ribbons and ring for ribbon/ring ceremony, the Last Doll (Ultima Muneca), low-heeled and high-heeled shoes for Changing of the Shoes, etc.) and more

Venue selection for reception (and church, if desired)

- Selecting a unique theme or style; Overall décor including floral arrangements, floor plan and layout
 - Caterer; Food, beverage, cake and dessert selection; Tastings
 - DJ, band or other entertainment; Music selection; Picking special songs and dances
 - Setting up choreography for waltzes with dance instruction (with Father and Court)
 - Arranging for rehearsal of the choreographed waltzes before the big day
 - Photographer; Videographer
 - Transportation and lodging
 - Guest list management; Seating chart assistance
 - Save-the-dates, invitations, place cards, menus, table numbers, ceremony programs, party favors, information sheets, hotel welcome bags
 - Addressing and mailing save-the-dates, invitations, and thank you's
 - Choosing attire and assistance with fittings (if desired)
 - Coordinating all spa, hair, makeup appointments
 - Guest activity research and coordination
 - Childcare services coordination (if desired)
 - Creating and managing event timeline
 - Contract negotiation with all vendors
 - Confirmation with all vendors two weeks and one week before the Quince
 - On-site event day coordination with your planner
 - Budget management and coordination of final payments to vendors
 - An additional assistant, if desired *
 - Creating photo montage or introductory video *
 - Managing Quince website *
 - Helping the Quince and her family write/rehearse toasts, and/or other special blessings / speeches
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Full Service Quinceanera Management

Prep Time
6-9 months +

Financial Commitment
Starting at \$3995.00 +

4 In Person
Consultations

Unlimited
Hours

Our full-service management is our most popular option. This is for our families who have already worked extensively with their church and already have the religious aspects under control. However, they want help with the majority of the planning of the reception and usually want to do the site/vendor visits, tastings, and fittings on their own to keep their overall costs down. This leaves more time for the planners to spend time working their magic into all the details of the celebratory bash! It is our full-service Management, capturing most of the services we offer – design and planning of the Quince celebration. Day-of-coordination is included. For the full-service management design, planning, and coordination experience.

Your Investment Starts at \$3995.00

This service is appropriate for a relatively elaborate Quince, requiring a reasonable amount of planning time and/or a celebration with a moderate amount of invited guests. Typically, we will spend approximately 40 hours planning a Quince for the family who chooses this service. No matter which service you choose, we will determine your financial plan in our first meeting and commit to helping you secure the perfect vendors within your overall budget. (Please note that the quoted price is for A. Marie Events & Design services only; it does not reflect the cost of services from other vendors you choose (e.g., venue, decor, catering, music, etc.) Any of our services can also be adjusted and customized to meet your needs – just ask and we will put something together that works just for you.

For a party perfect Rite of Passage package, we help you with any or all the following:

- Venue selection for reception
- Selecting a unique theme or style; Overall décor including floral design, floor plan and layout
- Caterer; Food, beverage, cake and dessert selection
- DJ, band or other entertainment; Music selection; Picking special songs and dances
- Setting up choreography for waltzes with dance instruction (with Father and Court)
- Arranging for rehearsal of the choreographed waltzes before the big day
- Photographer; Videographer
- Choosing Quinceanera specific items (e.g., tiara, Rosary, Cross, Bible, bouquet of flowers for the Virgin Mary, candles for a candle lighting, ribbons and ring for ribbon/ring ceremony, the Last Doll (Ultima Muneca), low-heeled and high-heeled shoes for Changing of the Shoes, etc.) as necessary
- Transportation and lodging
- Guest list management; Seating chart assistance
- Save-the-dates, invitations, place cards, menus, table numbers, ceremony programs, party favors, information sheets, hotel welcome bags
- Addressing and mailing save-the-dates, invitations, and thank you's
- Choosing attire
- Coordinating all spa, hair, makeup appointments
- Guest activity research and coordination
- Childcare services coordination (if desired)
- Creating and managing event timeline
- Contract negotiation with all vendors
- Confirmation with all vendors two weeks and one week before the Quince
- On-site event day coordination with your planner
- Budget management and coordination of final payments to vendors
- An additional assistant, if desired *
- Creating photo montage or introductory video *
- Managing Quince website *
- Helping the Quince and her family write/rehearse toasts, and/or other special blessings / speeches

Month-Of Quinceanera Management

Your investment starting at \$2200.00.

While many families enjoy tackling the planning beforehand, they will agree that they do not want to have to worry about anything on the day of the Quince Fiesta. Nor do they want their friends and extended family to work on this special day. Our Day-of-Coordination is an incredible option to set your mind at ease so you can simply enjoy such an important day! This is where you leave all of the set-up, trouble-shooting, and wrap-up to us.

Includes:

Meet with your family for up to 2 hours prior to event (at least 1 month out) to discuss overall vision as well as religious significance and how this is to be incorporated throughout event; we will also create/ review schedule and contracted services. We want to make sure you have everything you want in place and that nothing has been overlooked.

- Up to five hours of phone support for the month prior to event for last minute details, etc.
- Confirmation of services with all vendors 2-3 weeks prior to event
- Full day of set-up and wrap up of all the details of the day for the quince ceremony and reception with Event Specialist (up to 8 hours)
- Assistant to primary coordinator (if desired, at additional cost)
- Exceptional trouble-shooting and flawless day-of-coordination

Quinceanera Custom or A la Carte Options

Many of our families don't want or need everything in the full-service Quinceanera management. Some will want our assistance with only specific aspects of the event or will want to add only a few additional services to a simple package. This can include anything we do as a full-service option, assisting with choosing vendors, menu selection, planning décor or stationery, day-of coordination, etc. – just focusing on a few of your needs. The cost will depend on how much time you require from us to help with these specific events or services but it will be less costly than the full-service option. We offer this option because we want to be as possible helpful to our clients as possible. We will establish your needs and come up with something that can fit nicely into your overall budget.

Hourly Planning Rate

For those who want to do most of the planning themselves, or who just need assistance with ideas or organization, this is a great option. We meet with families a few times for a few hours and help them maximize their planning efforts. We have done extensive research and have established relationships with many vendors, so this is perfect if you want to seek out our expertise and the many resources at our fingertips. This option saves you so much time searching for these options yourselves. We have done all the work for you! You will leave these meetings confidently armed with all the resources you need to take the next steps in your planning process. Our hourly consultation and planning rate is \$150/hour. Meetings are typically held in our Florida office; however, we can meet anywhere that's convenient for you. Day Of Coordination can be added at an additional Fee!

